LIFE SCIENCES CAPABILITIES BRIEFING

VENDOR PRESENTATIONS

HEALTHCARE SERVICES PROVIDERS

MEDCOM Regional Contracting Offices

Supporting The Warfighter

28 Jul 04

Business Profile

- Originally Founded in 1989, 100% Owned By Bristol Bay Native Corporation (Headquartered in Anchorage, AK)
- Certified 8(a) Small Disadvantaged Firm
- Strategic Business Areas
  - Information Management Services
    - Life Sciences Services
    - Infrastructure Support Services
    - Technical Support Services

Business Profile

- Engineering and Technical Services
  - Life Support
  - Logistics
  - Systems /Engineering
- Environmental Services
- Consistent Growth Profile
  - 230 + Employees
  - Over $19M in Annual Revenues
  - Won over 230 Contract Awards since 1989

Vision – Innovation – Results!

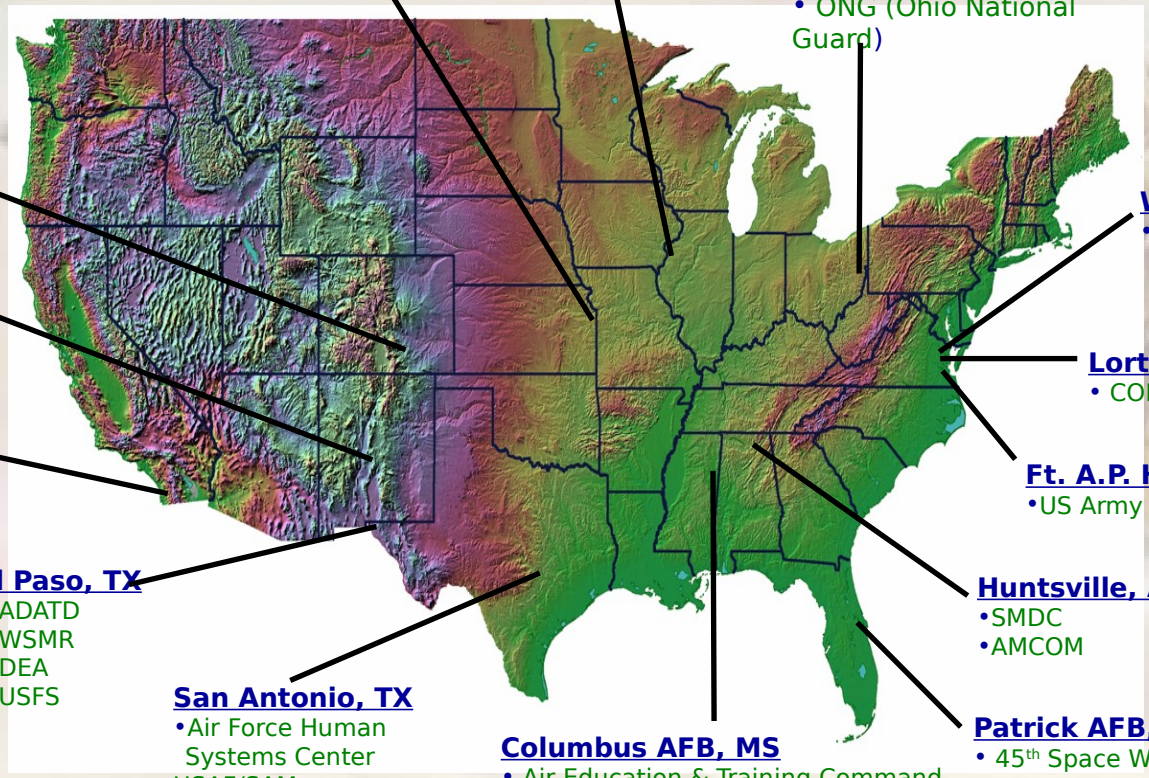
Business Profile

Anchorage, AK
Corporate Headquarters
• Bristol Bay Native Corp.

SFAAP, KS
• US Army

Rock Island, IL
• US Army

Ravenna AAP, OH
• OSC
• ONG (Ohio National Guard)



Colorado Springs, CO
• USARSPACE
• Peterson AFB

Albuquerque, NM
• USAF

San Diego, CA
• Naval GPS Project Office

El Paso, TX
• ADATD
• WSMR
• DEA
• USFS

San Antonio, TX
•Air Force Human Systems Center USAF/SAM

Columbus AFB, MS
• Air Education & Training Command

Patrick AFB, FL
• 45th Space Wing

Huntsville, AL
•SMDC
•AMCOM

Ft. A.P. Hill, VA
•US Army

Lorton, VA
• COE/ Ft. Belvoir

Washington, DC
•DOE

Vision – Innovation – Results!

ARMY CONTRACTS

SFAAP, KS
- US Army

Rock Island, IL
- US Army

Ravenna AAP, OH
- OSC
- ONG (Ohio National Guard)

Engineering
Environmental
Document Scanning & Archival
Information Management/ Information Technology
Program Management
Logistics Management

Lorton, VA
- COE/ Ft. Belvoir

Ft. A.P. Hill, VA
- US Army

El Paso, TX
- ADATD White Sands

Huntsville, AL
- SMDC
- AMCOM

Vision – Innovation – Results!

ANC Special Provisions

Bristol Bay Native Corporation

One of 13 regional Alaska Native Corporations (ANC) created by Congress through the 1971 Alaska Native Claims Settlement Act. BBNC has 6700 shareholders who primarily are Yup'ik Eskimos, Athabascans, and Aleuts. BBNC has extensive financial resources to support its shareholders and subsidiaries.

Special Privileges Granted by SBA and FAR

- $3 Million Sole-source Limitation Does Not Apply to ANC 8(a) Contractors. They Can Be Sole-sourced Contracts of Any Size (Ref: 134 CFR 124, 123, 311(b), FAR 19.805-1)

- Authorized Direct Conversion of Government

SpecPro
Corporate Vision and Mission

Vision

"To be recognized for excellence in quality, by our clients and shareholders, in executing our programs in the most cost efficient manner possible"

Mission

"To achieve ultimate client satisfaction while providing a rewarding and challenging environment for our employees"

Vision – Innovation – Results!

SpecPro
Corporate Vision and Mission

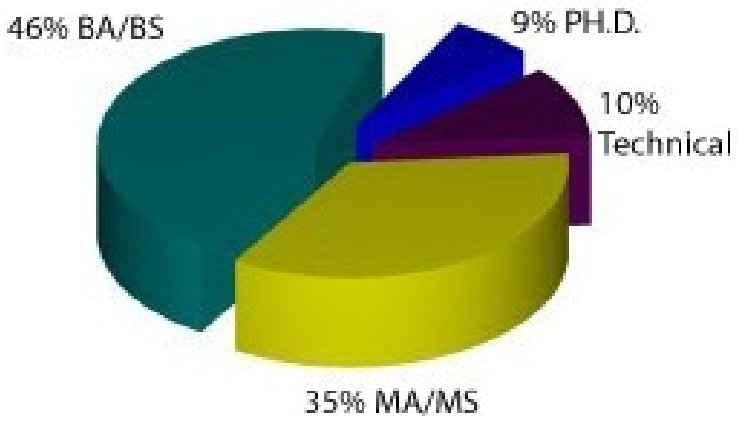
SpecPro's Success and Growth Are Focused on Four Cornerstone Principles:

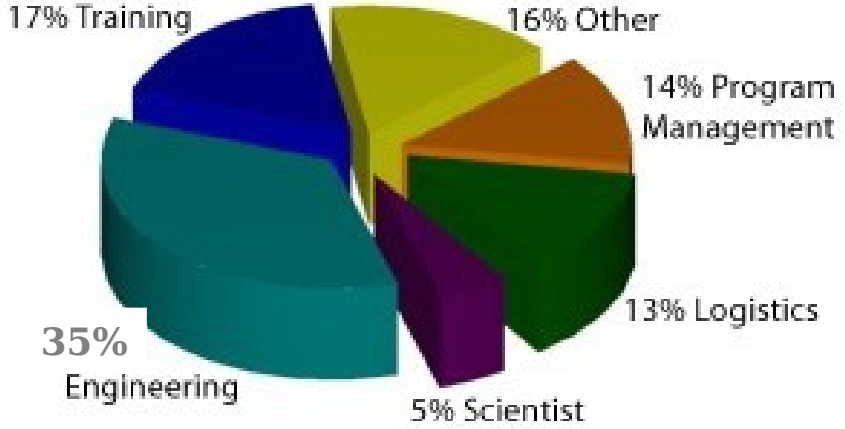
- *Technical Excellence*
- *Responsiveness to Client Needs*
- *Cost Effective Management*
- *On-Time Deliverables*

We Demonstrate These Capabilities on Every One of Our Contracts and Pledge the Same in Our Support of Your Efforts

Vision – Innovation – Results!

Experience and Education





Innovative Support Through an Optimized Mix of Diverse Disciplines Coupled With High Technical Expertise

Vision – Innovation – Results!

Core Capabilities

Information Management Services

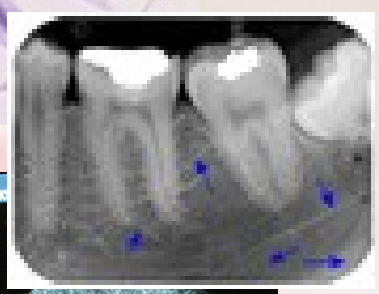
SpecPro is certified by the Federal Small Business Administration Program as an 8(a) and Small Disadvantaged Business under NAICS code 541330 Engineering Sciences and many more high-technology NAICS codes.

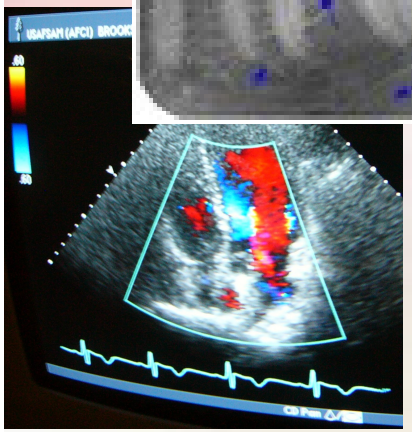
Life Sciences Division

Vision – Innovation – Results!

LIFE SCIENCES DIVISION

- Research
  - Molecular Biology
  - Epidemiology
  - Pharmacology
- Information Management/ Information Technology (IM/IT)
- Staffing
- Program Management





Supporting The Warfighter

Vision – Innovation – Results!

LIFE SCIENCES

Life Sciences Research Molecular Biology, Epidemiology & Pharmacology

SpecPro provides Molecular Biologists, Microbiologists & Lab techs to perform DNA extraction, DNA fingerprinting, & kit development to identify diseases. We do Epidemiology Research in large health studies & investigate use of pharmaceuticals for use in the battlefield. We train personnel (Computer Based Training & Dista Learning) to deploy worldwide.

LIFE SCIENCES

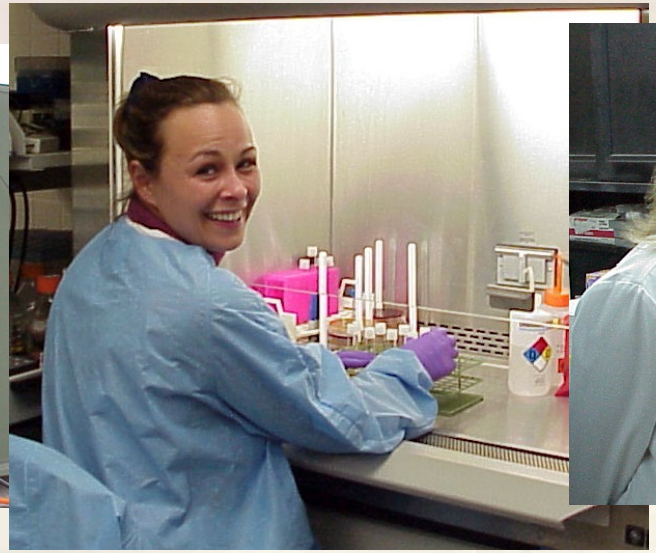
Information Management/Information Technology (IM/IT)

In a major award winning Epidemiology Study we supplied the LAN & Webmaster Services, Database Management, Database Systems Engineering, System Infrastructure Support & SEAT Management to staged, managed, archive, code (ICD-9 & ICD10), & analyze Medical Records; including Document Imaging, X-Ray Digitization, & Statistical Analysis.

LIFE SCIENCES

Staffing

We supply subject matter experts from Aeromedical Case Managers to Veterinarian Techs. We support, staff & manage any Life Science (including medicine) anytime, anywhere.



Vision – Innovation – Results!

LIFE SCIENCES

Program Management

We bring the entire team; many who are award winners!

Vision – Innovation – Results!

LIFE SCIENCES CURRENT EXPERIENCES

Current capabilities on Brooks City-Base include 60+ people providing extensive subject matter expertise, data collection, reduction, information manag and document

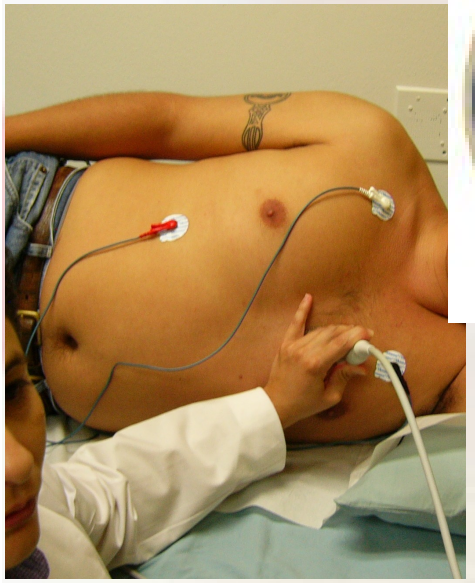
AFIOH- Epidemiology Studies, Information Technology Support (West Point Study, Molecular Biologists performing DNA fingerprinting)

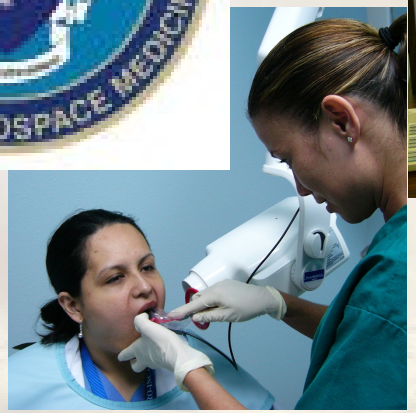
Vision – Innovation – Results!

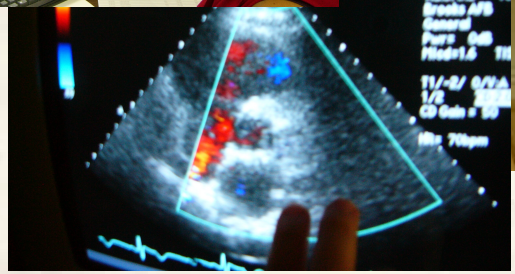
LIFE SCIENCES CURRENT EXPERIENCES

USAF School of Aerospace Medicine

Aeromedical Consulting Services, Case Management, Hands-On Medical Care, Medical Information Systems and Business Support



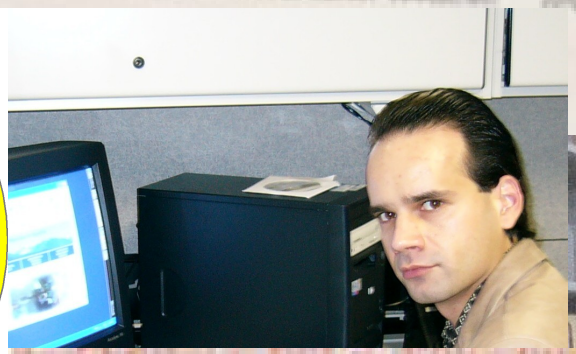


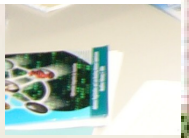


Vision – Innovation – Results!

LIFE SCIENCES CURRENT EXPERIENCES

311th HSW SPO- Life Support Systems, Epidemiology Studies Information Technology Support





Vision – Innovation – Results!

Life Sciences' Current Delivery Orders

- Epidemiology Dioxin Retrospective Study (Ranch Hand II)
- Air Force Mortality Records Coding (AFMR)
- Long Term Medical Case Review
  (AFIOH, West Point)
- Deep Wound Coagulation Stu
  Pharmaceutical (ACS, HEA
- DNA Extraction &Disease Identification (AFI
- Disease ID Probe Development
  (AFIOH, Vector Borne)

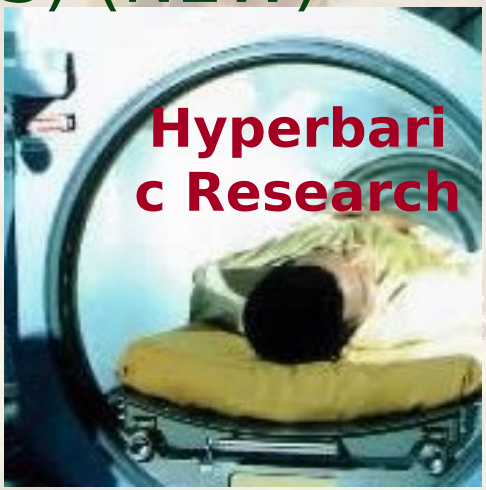
Epidemiology

DNA Extraction

Pharmaceuticals

Life Sciences' Current Delivery Orders

- Field trials of Bio Terrorism ID Equipment (AFI
- Admin & Direct Patient Care of Air Crews (ACS
- USAFSAM Business and Facilities support (ACS
- USAFSAM Laundry for Surgery Support (ACS)
- Type I Flight Physical Support (ACS) (NEW)
- Hyperbarics & Performance Enhancement Research (ACS) (NEW)



Life Sciences
(A Current Delivery Order)

Ranch Hand II (311th HSW/SPO) a 30 year Retrospective Dioxin study with 10 Million Documents and 2,000 plus patients over 6 physical examination cycles. We currently employ 20 personnel to stage, scan, digitize, code, & analyze the Med

Life Sciences
(A Current Delivery Order)

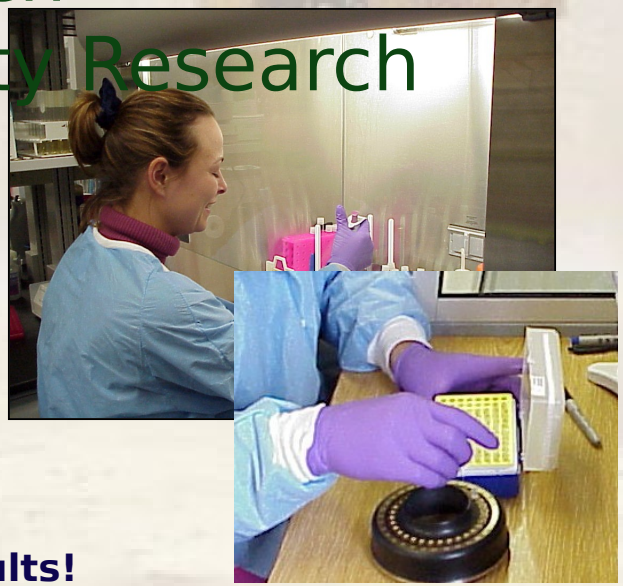
The award's write up details the accomplishments of our Ranch Hand II team. The AFRL Human Effectiveness Directorate (AFRL/HE) recognized our personnel as members of the Air Force Health Study Support Team in a recent awards ceremony on [illegible]rch 2004.

Life Sciences Capabilities, Skills & Staff

Life Sciences Research

Epidemiologists
Biologists, Lab Techs
Hyperbaric Scientists
Microbiologists
Molecular Biologists
Statisticians
Disease Identification Research
(DNA Extraction & PCR)

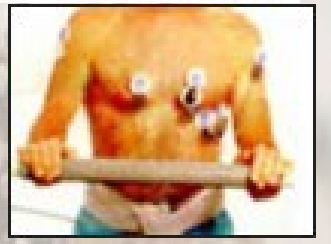
Equipment & Field Testing
Statistical Analysis
Pharmaceutical Research
Mortality Research

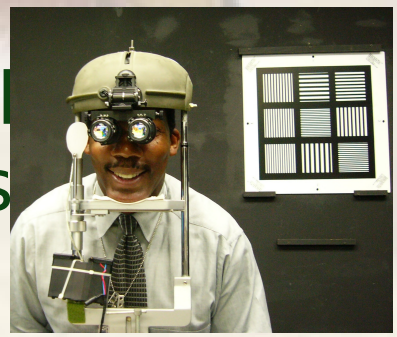


Life Sciences Capabilities, Skills & Staff

Staffing

Aeromedical Case Managers
Cardiology Technicians
Dentists & Dental Techs
Optometric & Ohphmologic Techs
Medical Record Coders (ICD-9 & ICD-10)
Managers (Medical & Other)
Medical & Mental Health Tech
Scientists & Technical Writers
Technical Writers
Veterinarian Techs





Life Sciences Capabilities, Skills & Staff

Information Management/Information Technology (IM/IT)

Computer Operators & SEAT Management
Computer Based Training & Distance Learning
Database Managers
LAN Administrators & Managers
Programmers & Webmasters
Digitization (Paper, X-Rays, etc.)
Document Archival Design & Mgt

Life Sciences Capabilities, Skills & Staff

Program Management

Business Managers
Scheduling & Workflow Management
Facilities Managers
Finance & Manpower Managers
Lab Managers
Program Managers
Training Administrators

LIFE SUPPORT
Related Experience

- Past Related Experience
  - Research Scientists/Physiologists/Psychologist
  - Biomedical Engineers
  - Electrical, Mechanical, Test Engineers
  - Kinesiology
  - Software Design Engineers
  - Computer Scientists, Network Engineers, Systems Analysts
  - Special Subject Matter Experts
  - Biodynamics Research
  - Information Technology-Based Training

Employee Benefits

We can attract new & retain incumbent employees. SpecPro's employee benefit package exceeds the industry average & ensures we can recruit, retain, & deliver the best of the best. We recognize Incumbent Employee Tenure.

Best Overall Value

We are the Right, Low Risk Solution Because:

SpecPro Understands the Importance of Life Sciences & Life Support Technologies & Research

- First-hand experience with operation and maintenance of Life Support & Sciences' equipment
- Know the end-user, mission requirements, and the operational and Life Sciences' environments
- Eager to advance today's research and technology to support tomorrow's war fighter

Vision – Innovation – Results!

SpecPro is a Unique Corporate Team

- Certified 8(a) SDB ANC
- DCAA-Approved Cost Control System
- Automated Program & Contract Management
- Unique Processes & Tools for Logistics & Q.C.
- Proven Transition Implementation Plans
- Premium Employee Benefit Packages
- Proper Security Clearances
- Current Certifications and Experience
- Diversified Technical Disciplines
- Proven Track-record & Solid Reputation

Vision – Innovation – Results!

Contact Information

www.specpro-inc.com

John S. Reeder
Vice President
Information
Management Services
SpecPro, Inc.
12500 San Pedro Ave.,
Suite 670
San Antonio, TX 78216
210-494-4282
Fax: 210-341-3109
jreeder@specpro-inc.com

Dennis J. Hopkins
Director Information
Technology
SpecPro, Inc.
12500 San Pedro Ave.,
Suite 670
San Antonio, TX 78216
210-494-4282
Fax: 210-341-3109
dhopkins@specpro-inc.com

Vision – Innovation – Results!